

USED VEHICLE FINANCE PROGRAM							
MODEL YEAR	TERMS	RATES					
2021-2016	1-60 Mos.	15.99% TO 24.99	DEVIATIONS OUTSIDE PROGRAM GUIDELINES MAY BE CONSIDERED ON A CASE BY CASE BASIS				
2015-2012	1-48 Mos.	15.99% TO 24.99					
2011 & OLDER	1-36 Mos.	15.99% TO 24.99	VEHICLES OVER 10 YEARS MAY BE CONSIDERED ON A CASE BY CASE BASIS WITH MANGAGEMENT APPROVAL				

APPLICATIONS ACCEPTED THROUGH DEALERTRACK & ROUTE ONE
APPROVALS ARE GOOD FOR 30 DAYS, FROM DATE OF APPROVAL.
NO FIRST PAYMENT DUE DATE AFTER THE 24TH OF THE MONTH
MAS FINANCIAL SERVICES IS A LIMITED RECOURSE PROGRAM
RATES & TERMS ARE SUBJECT TO CHANGE BASED ON APPLICANT QUALIFICATIONS
DISCOUNT FEE IS NEGOTIATED AT TIME OF APPROVAL
NOT TO EXCEED MAXIMUM USURY PER STATE

$LENDING\ REQIREMENTS:$						
MINIMUM DOWN PAYMENT	10%	ANN DENIATIONS OF TOURS BROCK AN WILL NEED MANAGEMENT				
MAXIMUM DEBT TO INCOME %	<i>50%</i>	ANY DEVIATIONS OUTSIDE PROGRAM WILL NEED MANAGEMEN'S APPROVAL				
MAXIMUM PAYMENT TO INCOME %	15%	ATTROVAL				
MAX. PAYMENT TO INCOME % (multiple open auto's)	18%					

ONLY ONE MAS FINANCIAL LOAN PER HOUSEHOLD

 $MAXIMUM\ AMOUNT\ FINANCED\ IS\ \$18,000,\ ABOVE\ OUR\ MAXIMUM\ WOULD\ NEED\ MANAGEMENT\ APPROVAL$

VEHICLES WITH MILEAGE OVER 135K, MAY BE CONSIDERED ON A CASE BY CASE BASIS

VERIFIABLE INCOME, STABLE RESIDENCE & EMPLOYMENT HISTORY, RE ESTABLISHED CREDIT, WITH ABILITY & WILLINGNESS TO PAY
TEMPORARY EMPLOYEES MUST BE ON SAME JOB ASSIGMENT FOR A MINIMUM OF 1 YEAR. NO SEASONAL EMPLOYEES

 $PERSONAL\ USE\ VEHICLES\ AND\ LIGHT\ DUTY\ TRUCKS\ ONLY.\ NO\ FLOOD\ DAMAGE,\ STRUCTURE\ DAMAGE,\ FRAME\ DAMAGE,\ LEMON\ LAW,\ SALVAGE\ TITLES\ OR\ CONSULATE\ TITLES.$

BACK END ADVANCES

MAS FINANCIAL SERVICES/ GWC EXTENDED SERVICE WARRANTY 24 MONTHS COVERAGE/\$1295 Maximum

(Manditory surecharges may be applied to warranty advance)

MAS FINANCIAL SERVICES GAP \$900 Maximum MUST BE APPROVED AT TIME OF APPROVAL

MAS FINANCIAL SERVICES GPS/ACTIVE FOR TERM OF LOAN, LESS TIME MAY BE CONSIDERED (Must be able to track at home or work)

		FUNDING DOCUMENTS
VALID I.D VALID STA		VALID STATE ID OR DL IS REQUIRED, MAY CONSDIER MATRICUAL DL'S & PASSPORTS ON A CASE BY CASE BASIS
	PROOF OF RESIDENCE:	UTILITY BILL, BANK STATEMENT, BILLING STATEMENTS WITHIN 45 DAYS OF DATE ON CONTRACT
	PROOF OF INCOME:	CURRENT PAY STUB NO OLDER THAN 45 DAYS OF DATE ON CONTRACT, 3 MONTHS CONSECUTIVE BANK STATEMENTS FOR BUSINESS FOR SELF OR 4 CONSECTIVE CANCELLED CHECKS.
	INSURANCE:	FULL COMP/ COLL COVERAGES WITH MAX \$1000 DEDUCTABLES. MAS FINANCIAL MUST BE LISTED AS LIEN HOLDER.
	REFERENCES:	6 COMPLETE REFERENCES, MUST RESIDE AT DIFFERENT ADDRESS THAN APPLICANTS
	BOOK VALUE:	KELLEY BLUE BOOK WHOLESALE VALUE ONLY
	MISC:	ANY OTHER APPLICABLE DOCUMENTS

SEND FUNDING PACKAGES TO:

MAS Financial Services

501 N. Parkcenter Drive Santa Ana, Ca 92705

LIEN HOLDER INFORMATION

MAS Financial Services

P.O. Box 295 - ELT: AQD Santa Ana, Ca. 92702

Dealer Relationship Manager	Underwritiging Analyst	Funding Supervisor	Funding Analyst
Robert Mapp 714-271-2254	Cyndi Lindsay	Jackie Cardoza	Lillian Duarte 714-836-1059 ext 129
Dave Hill 510-331-8999	714-836-1059 ext 125	Wrk: 714-836-1059 ext 108	Connie Ramirez 714-836-1059 ext 135
Ron Crumer 909-870-8002	clindsay@masfs.com	<u>jcardoza@masfs.com</u>	Laura Parada 714-836-1059 ext 121
Craig Pollard 714-785-4780			Gaby Valentin 714-836-1059 ext 124
Alex Betancourt 602-790-5666			

Visit us at: www.masfs.com

At no time may these guidelines be used to discriminate unfairly against any credit applicant on the basis of race, color, religion, national origin, marital status, age, sex, disability, family status, receipt of public assistance, or the fact that the individual bas exercised, in good faith, any right under the Consumer Credit Protection Act, or on any other prohibited basis.

IMPORTANT FAX OPT-OUT NOTICE- You may request that MAS Financial Services not send any future advertisements (including fax rate sheets, program updates, and production information) to this fax number by calling MAS Financial Services at 714-836-1059 or faxing to 714-242-1749 Failure for us to comply with your request within 30 days is unlawful. You must include the fax number in your request.